## Message Text

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PAGE 01 STATE 214269

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**ORIGIN OPIC-06** 

INFO OCT-01 ARA-10 ISO-00 EB-07 AID-05 COME-00 /029 R

DRAFTED BY OPIC/F PCOUNTS
APPROVED BY EB/IFD/ OIA:RJSMITH
LA/CEN:JLOCKARD
EB/IFD/OIA:DHSTEBBING
ARA/CEN:DCLARE

----- 034991

R 092202Z SEP 75 FM SECSTATE WASHDC TO AMEMBASSY GUATEMALA

UNCLAS STATE 214269

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: OPIC - ORZECH MARBLE PROJECT

REF: GUATEMALA 4794

- 1. COUNTS OF OPIC HAD THREE MEETINGS WITH ORZECH AND ROLDAN REGARDING SUBJECT PROJECT. OPIC WAS INTERESTED IN PROJECT AND DID NOT REQUEST GUARANTY AS PRECONDITION TO OPIC FINANCING. PRIMARY PROBLEM WAS OPIC REQUIREMENT OF EQUITY INVESTMENT BY U.S. SPONSOR WITH SUCCESSFUL OPERATING RECORD IN MARBLE BUSINESS. ORZECH HAS NO PERSONAL TRACK RECORD IN THIS BUSINESS AND FAMILY COMPANY IS UNWILLING TO RISK CAPITAL INVESTMENT. OPIC EXPERIENCE INDICATES RISK IS TOO GREAT IF PROJECT LACKS KNOW-HOW SPONSOR WILLING TO RISK EQUITY. CORFINA GUARANTY WOULD NOT FILL THIS REQUIREMENT.
- 2. FYI. OPIC HAS COMMITTED FOR TWO HUNDRED THOUSAND DOLLAR LOAN TO NORTH AMERICAN CULVERT PROJECT AND IS ANXIOUS TO EXPAND OPERATIONS IN GUATEMALA. IF ORZECH AND ROLDAN ARE AGREEABLE, COUNTS WOULD BE HAPPY TO DISCUSS OPIC INTEREST WITH ORZECH FAMILY COMPANY IN VERMONT IN HOPES EQUITY UNCLASSIFIED

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PAGE 02 STATE 214269

INVESTMENT COULD BE CHANNELLED THROUGH THEM. KISSINGER

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: INVESTMENT LOANS, PROGRAMS (PROJECTS)

Control Number: n/a Copy: SINGLE Draft Date: 09 SEP 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a

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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:

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Locator: TEXT ON-LINE, ON MICROFILM Office: ORIGIN OPIC Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

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Reference: 75 GUATEMALA 4794
Review Action: RELEASED, APPROVED
Review Authority: RowellE0

Review Comment: n/a Review Content Flags: Review Date: 28 MAR 2003

**Review Event:** 

Review Exemptions: n/a
Review History: RELEASED <28 MAR 2003 by MaustMC>; APPROVED <22 JAN 2004 by RowellE0>

**Review Markings:** 

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**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: OPIC - ORZECH MARBLE PROJECT TAGS: EFIN, GT, OPIC, (ORZECH)

To: GUATEMALA

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006